



## Introducing some new/recent additions to our team:

### In the Manitoba/Saskatchewan region.



Travis Kruk

Travis joined us in an inside sales position in our Headingley (Winnipeg) facility. Travis has previous steel industry experience and brings with him an enthusiasm for customer service.



Robert Klassen

Robert is also fairly new to the Headingley facility and in his position as Sales Manager, is responsible for the Inside and Outside Sales staff. Robert may be new to the steel industry but is no stranger to customer service having worked in a variety of locales in Saskatchewan and Manitoba.

### In the Province of Quebec we have four new additions to our team to introduce.



Marco Grondin

Marco has been recently appointed as an Account Manager and will be calling on customers in Western Quebec. Marco most recently spent the last ten years in the abrasion/polishing/finishing industries. Marco is based in our Boucherville office.



Cindy Gee

Cindy is an Inside Sales person and specializes in the sale of Stainless Steel pipe, tube, bar, flanges and fittings, an industry she has been involved with for some years. Cindy is located in our office in Boucherville.



Francis Lahaie

Francis has joined us in our Boucherville location in the role of Inside Sales Supervisor. He brings with him many years of experience in a variety of customer service roles. Most recently Francis was involved in the freight industry.



Sandy Reid

Sandy joined us following her recent career in the hotel industry. Sandy works in both the warehouse and sales office in a support role at our Boucherville location.



## Upcoming changes to our website!

At the end of 2012, both Marmon/Keystone and Specialty Steels will be launching new websites to further enhance customer service. This will feature not only technical data but will allow our client base to track the progress of their orders. There will also be Apps available for download and the sites will have the ability to be viewed on a variety of mobile platforms. Watch for the announcement closer to the end of the year!



## Notable Quotes...

**Price is what you pay. Value is what you get.** Warren Buffett

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